

## How can we **Save you money** in this current climate?

Tenancy Solutions Australia has a wide range of skills and techniques to assist clients to achieve their accommodation requirements. We employ a feasibility based structure to unearth all the hidden opportunities and possibilities given the unique requirements of your organisation. Our services include:

- Renegotiating new leases If you are nearing the end of your lease you will have no doubt started to think about what you need to do to cost effectively get the right outcome. The key is not to leave it too late. By failing to plan well in advance, you can find yourself in a poor negotiating position.
- Strategies to exit a lease early Some organisations find themselves in a position where they need to consolidate their current office accommodation. Tenancy Solutions Australia assists clients with a process that allows them to investigate all possible exit options for their current lease arrangement.
- Sourcing and negotiating for new premises Tenancy Solutions Australia employs its 'tried and tested' techniques for sourcing and negotiating new premises. Utilising over 40 years of combined real estate experience we do all the leg work for you and assist with evaluations and negotiations all the way to a successful conclusion allowing you to focus on your day to day operations.
- Assisting with space rationalisation Rationalising office space can be a difficult task. Tenancy Solutions Australia can assist you through the process employing a range of specialised skills sets within our organisation.
- Helping with sub-lease requirements If you find yourself in the position that you need to sub-lease some of your current office space we have years of commercial real estate experience and excellent contacts to assist you with any sub-lease requirements.
- Negotiating fair market rent reviews Tenancy Solutions Australia can negotiate fair market rental reviews that deliver you the desired outcome. With the ability to speak the real estate language we are able to assist clients to achieve rental prices that meet their financial goals.

